Client Needs Assessment

"Like the foundation, frame, drywall, and roof of a physical structure, the electronic structure needs to be planned for and engineered to accommodate similar future expectations. Opposed to popular belief, CAT5 and Coax wiring does not an automated home make. Become a builder of 21st century homes by empowering your projects with the wire, hardware, and software infrastructure required for a truly integrated home of the future."

As home technology infrastructure engineers, CHC treats a home automation system different than most companies selling proprietary, standalone packages. If you answer yes to 2 of the 4 questions below, you should consider upgrading to a whole home integration system:

Are you planning on having a lighting system?
Are you planning on having a media/theater room?
Are you planning on having whole home audio?
Are you planning on having a computer network?

From a budgetary perspective, CHC can typically integrate a complete infrastructure system into your home for the same cost as two of the above independent systems. With this infrastructure, a client is able to add peripheral electronics as desired without incurring any additional cost in automation hardware or software programming. The only additional costs will be in the electronic components themselves.

Please fill out the information below so that we may contact you in regards to this project. To the right is a list of plug and play features that we support in our complete home infrastructure. By going through this list with your clients, you can educate them on available features and assess what types of technologies they are interested in.

Name of Builder: _____
Name of Owner: _____
Phone Contact Info: _____
Email Address: _____
Location of Project: _____
Size of Home: _____
Is this for: ❑New Build ❑Remodel ❑Existing Home
Are you interested in a free CHC Infrastructure estimate?
Yes **No**

Please check all features of interest for integration:

Complete control of every light in the home with dim steps
Automation and control of all Audio/Video Media systems
Automate ease of use into a home theater or media room system
Monitor, arm, and disarm a multi-zone security system
View all security cameras in a private home web site
Control all window treatments on demand or through automation
Adjust and monitor both air and radiant heat thermostats
Distribute antennae, cable or satellite TV to all rooms in the house
Utilize HDTV technology in every room of the house
Adjust and monitor pool and spa systems
Manual override and control of the landscape irrigation system
Integration of garage doors for system control
Integration of property gates for system control
Open/close all of your windows electronically or integrate to HVAC
Light and extinguish fireplaces as part of a room scene
Lock all of your doors electronically from the push of one button
Turn on your master bathtub to fill at a set temperature remotely
Automate patio misters and heaters for exterior climate control
Integrate attic fans and ceiling fans as part of the climate system
Utilize cell phone and voice automation to control home
High speed wired and wireless computer network infrastructure
Automation and control of all Television & Media systems
Control entire TV/DVD/Music system from one remote control
Change volume and music sources with unlimited zones of audio
Select music from a digital CD collection by artist, album, genre
Network your digital CD collection to any TV or computer
Network recorded TV to any TV or computer
Network digital pictures and videos to any TV or computer
Control CHC Home OS from TV system remote control
Converge computers and TV's into one for maximum usage
Access CHC Home OS web site, Internet, and Email from any TV
Control the entire home with any Internet enabled device
Utilize Pocket PC devices as home control touch screens
Utilize wireless "smart displays" as home control touch screens
Utilize tablet computers as home control touch screens
Utilize existing desktops/laptops as home control screens
Utilize office computer as a remote home control screen
Utilize "ATM" style keypads for easy home control screens
Carry a 4 button keychain to control home on arrival and departure
Panduit wall mount cable management system for expansion
Full height AV/computer rack on casters for expansion

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